

The Art And Science Of Negotiation By Howard Raiffa

By Howard Raiffa

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Marketing and communications for higher education and the non-profit sector.

Howard Raiffa is a professor at Harvard Business School who has a background in game theory and competitive decision making skills. He is also affiliated with the

Howard Raiffa has been a pioneer in all aspects of the decision sciences. Raiffa H (1982) The art of science and negotiation. Harvard University Press,
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About the Author: Howard Raiffa is Frank P. Ramsey Professor of Managerial Economics (Emeritus), Harvard Business

Howard Raiffa (born January 24, 1924) is the Frank P. Ramsey Professor (Emeritus) of Managerial Economics, a joint chair held by the Business School and the Kennedy

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